

practice chairs

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Nationally recognized and the recipients of numerous honors, our lawyers provide comprehensive, sophisticated, and highly effective counsel to clients engaging in a full spectrum of business transactions, including mergers and acquisitions, securities offerings and regulatory compliance, lending, corporate trusts, investments, and other corporate matters. Clients retain and refer us for a diverse array of skills we bring to our practice, including the ability to "read the room" around the negotiation table to anticipate and respond to strategic moves, advance clients' interests and get deals done. Our team brings extensive experience and an excellent reputation to transactions of all sizes and complexities, including very large, demanding transactions and offerings. As one department in a leading full-service business law firm, we take full advantage of the talent and resources offered by the firm's other legal teams, including anti-trust, employment, IP, ERISA, taxation and litigation.

From our offices in the heart of New York's financial district and our mid-town conference center, our team enjoys a long and distinguished track record of assisting regional and national companies on a range of corporate issues. We also serve our international clients with their U.S. matters and our U.S. clients with their global matters. We help organizations navigate through cross-border mergers, acquisitions, and joint ventures and handle issues involving capital markets, debt, regulatory requirements, and related topics. Additionally, we assist our clients in overcoming the difficulties – including the cross-cultural challenges that often arise – of entering and conducting business in the U.S. market. Our lawyers maintain particularly long-standing relationships with companies based in Canada, Israel, Turkey, the United Kingdom and we also provide legal guidance to organizations located in Australia, Ireland, the People's Republic of China, Russia, and Norway. Several lawyers are fluent in languages such as Hebrew, Turkish, and Mandarin.

With 25 years of experience serving sovereign nation Native American tribes and those doing business with them, we advise on transactional, lending, and other corporate matters in this arena.

Why Our Experience is the Right Fit

Our team cultivates and maintains long-term relationships with those we serve, and it's not unusual for connections to endure for decades as companies rely on us to handle their legal issues year after year. Many overseas clients initially engage us for a specific cross-border transaction and then subsequently decide that our firm should be the general counsel for all their U.S. legal activities. Clients appreciate our practical,

salient advice, our ability to collaborate with them, and our prompt responses to questions and concerns, regardless of the time zone in which they live and work.

Coming from a variety of backgrounds, our lawyers draw on skills and knowledge gleaned from previous positions in government, business, large law firms and finance. We present an excellent opportunity for cost-conscious, mid-sized and large companies because we adeptly handle the types of transactions routinely taken on by much bigger and less nimble firms. Our mid-range size positions us to provide public and private companies and their advisors with high-quality legal services without the costly inefficiencies and redundancies that often accompany large-firm representations. We prefer to assign experienced partners to matters, enabling the execution of sound strategies that get the job done right the first time. By using targeted teams and efficient, flexible staffing, we attain optimal outcomes for clients at an exceptional value.

Our Innovative Approach

Legal Firewall: As part of our corporate work, we provide sound, strategic advice to public and private entities in the increasingly crucial and ever-evolving cybersecurity and data privacy space.

Keeping Clients Compliant: As state and federal legislators and governmental agencies enact new laws, rules, and requirements – such as the CARES Act, CFIUS, and the FCPA – we counsel clients on the impact the regulatory changes impose on them and the best ways to respond.

Business Preservation: We advise clients on taking actions to help their businesses weather the economic turbulence caused by recessions, political realignments, pandemics, and other crises and developments, including advising on transactions to raise capital and counseling on reductions-in-force issues.

Proven Strengths

We counsel clients on a wide range of corporate matters, including:

- Securities and debt offerings and other capital-raising transactions;
- Domestic and cross-border mergers and acquisitions and joint ventures;
- Private equity and other strategic investments;
- Corporate trust matters;
- Distressed debt and financial claims trading;
- Broker/dealer and investment management matters;
- Institutional lending and related compliance and structuring matters;
- Competition and other anti-trust matters;
- Corporate organizational and governance matters;
- Commercial contracts of all kinds, including manufacturing, supply and distribution agreements, franchising agreements, employment, and consulting agreements and licensing and other intellectual property agreements;
- Annual, quarterly, periodic and other SEC filings and corporate governance advice and compliance.