

## practice chairs

Alison M. Dreizen / Counsel  
Bryan J. Hall / Partner

Guy P. Lander / Partner  
Jeffrey S. Boxer / Partner  
Keith D. Nowak / Partner  
Pang Zhang-Whitaker / Partner  
Raphael S. Grunfeld / Partner  
Steven J. Glusband / Partner  
Rocco M. Sainato / Counsel  
Louie A. Ayash / Associate  
Paul J. Brown, III / Associate

With many decades of experience serving clients in the global economy, our team helps international companies enter and thrive in the U.S. market and assists domestic organizations in starting, conducting, and expanding ventures abroad, capitalizing on long-term relationships with local law firms. Our lawyers bring a deep understanding of the cultures and business practices of the countries in which clients operate and many speak the languages of those they counsel, facilitating clear communication and helping to ensure smooth transactions and commercial operations. We build strong relationships with organizations and practitioners around the world, and they trust and rely on us to help them meet their objectives and craft successful outcomes to their nation-spanning deals.

Our lawyers provide the full-spectrum of legal services relating to domestic law to enable international clients to operate in the United States. Companies based in Australia, Canada, China, Ireland, Israel, Norway, Russia, Turkey, and the UK turn to our lawyers to provide them with outstanding counsel for all their U.S.-related matters. We advise transnational interests in a wide range of areas, including mergers and acquisitions, business transactions, securities, taxation, broker-dealer, investment adviser and hedge fund regulation, antitrust and competition, intellectual property, creditors' rights and bankruptcy, real estate, environmental regulation, litigation, maritime, and trust and estates.

### Why Our Experience is the Right Fit

Our team guides organizations in a variety of industries and sizes, ushering them through the complexities of U.S. laws and business practices. Although we represent clients based worldwide, a few of our long-established cross-border focuses include:

**Canada:** Bringing more than three decades of experience in the international arena, Guy Lander heads the team specializing in Canadian businesses. Our team acts as U.S. securities counsel in scores of cross-border offerings each year and also handles mergers and acquisitions, broker-dealer formations, tax work, antitrust issues, IP matters, and environmental review, permitting, and litigation, among other issues.

**Israel:** Among the first lawyers to advise Israeli companies in going public in the U.S., Steve Glusband leads the team. He is joined by key members Guy Ben-Ami, who is admitted to practice in New York and Israel and speaks fluent Hebrew and Andris Vizbaras. Our lawyers handle, securities offering and SEC regulatory matters, mergers and acquisitions, litigation, intellectual property, tax environmental, employment, technology, antitrust, real estate, and bankruptcy issues for Israeli-based clients and

U.S. organizations with business interests in Israel. Clients find the team easy to work with and appreciate the personal, partner-level service they receive on matters large and small.

**China:** Fluent in Mandarin and with years of practice experience in both the U.S. and China, Pang Zhang-Whitaker chairs the team. Our lawyers advise Chinese and domestic clients in a wide variety of inbound and outbound issues, such as operations and business conflicts, transactions, global compliance, securities, finance, investments, intellectual property disputes, taxation, corporate governance, labor and employment, and many other types of matters. Clients include a variety of companies, from global conglomerates to new start-ups, as well as high-net-worth individuals.

**United Kingdom and Australia:** Born and raised in the U.K. with an LLM from London University and decades of law practice in the U.S., Raphael Grunfeld heads the U.K. and Australian cross-border practice advising U.K. and Australian clients in a wide range of matters from M&A or IPO exits, private placements, third-party equity or debt financings, credit facilities and reorganizations down to commercial agreements and equity compensation plans. Clients include manufacturing, media, pharmaceutical, education, finance, and human resources businesses from the U.K., Europe, Australia and Singapore conducting operations in the U.S. as well as software and technology companies that service a multitude of industries.

**Turkey:** Team chair John Driscoll speaks fluent Turkish and represents a diverse group of clients, including some of the largest companies in Turkey, with respect to U.S. legal matters. Our team helps Turkish organizations enter and grow in the U.S. market by providing a full range of legal counsel in such areas as corporate, corporate finance, real estate, construction, merger and acquisitions, litigation, regulatory, intellectual property, and maritime. Regularly visiting Turkey to meet with clients and their advisors, the lawyers on this team stay current on the social, political, and cultural trends shaping the Turkish marketplace. Our firm is committed to strengthening and growing trade relations between the two countries.

## Our Innovative Approach

**Diligent Disclosure:** The laws governing transaction-related disclosures in other countries often differ significantly from the ever-evolving rules required in the United States. Our lawyers, for example, are always diligent to glean disclosable and material information from our clients to satisfy the more stringent U.S. requirements regarding transparency.

**One Thing Leads to Another:** Many of the clients who engage us for a one-time cross-border transaction decide that, because of the combination of innovative strategies and institutional knowledge that we bring to their matters, we are the right firm to be their general counsel for all of their U.S. business activities.

**Experience = Efficiency:** We always strive to staff matters efficiently. Clients routinely get a partner and other experienced lawyers working on their matters. We find that this high level of proficiency in the often complicated intersections of different countries' laws and business practices helps to reduce legal bills over the long run, as issues tend to get resolved more quickly.

## Proven Strengths

In offering clients a wide range of service, we draw on a deep and broad knowledge base in these and other matters:

- Mergers, acquisitions, joint ventures
- Litigation
- Securities matters
- General corporate
- Corporate finance
- Taxation

- IP disputes
- Antitrust
- Environmental
- Creditors' Rights and Bankruptcy