



## contact

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I focus in implementing legal strategies that align with my clients' goals and needs, with the main goal being their businesses thriving. I am committed to my clients seeing me not only as a consultant but as a business partner. My corporate, mergers and acquisitions, and real estate background in both Mexico and the U.S. allow me to have a hands-on, collaborative, and creative approach to the cross-border transactions and structures I work in.

As a key member of the Firm's Cross-Border Latin America practice, Mundo brings extensive experience representing companies and individuals in cross-border transactions. He has broad experience representing international and U.S. companies in corporate restructuring, transactions, mergers, acquisitions, and real estate investments in Latin America, mainly those in connection with hospitality, industrial and residential purposes, including timeshare operators and real estate developers.

While maintaining a strong client base in Mexico that includes family offices, real estate developers, and venture capital firms, Mundo's current clients are mainly Latin American individuals and companies with U.S. interests or operations, from high-net-worth individuals and family offices to Fortune 500 companies from diverse industries, such as automotive, information technology, and the maquiladora sector. His network throughout Latin America has allowed him to help clients with complex cross-border matters, including the coordination of colleagues from several jurisdictions.

Although residing in the Firm's New York office, Mundo maintains a presence in Mexico throughout different institutions and organizations, including as Commissioner for the Cross Border Committee of the Mexican Bar Association Jalisco Chapter.

## Experience

- Represents a LATAM funded leading cybersecurity company, in all aspects of their day-to-day operations in the U.S., while coordinating outside foreign counsel in the multiple cross border transactions they are part of, including a corporate restructure for certain subsidiaries.
- Represents a Mexican investment fund in the transfer of their assets into the U.S., through a sophisticated cross-border structure.
- Represented Perro Azul, a leading Mexican film and television production company, on the U.S. aspects of its acquisition by The North Road Company.

## Illustrative Matters Before Joining Carter Ledyard

- Represented U.S.-based investors in the acquisitions of real estate in Mexico's restricted zones, including the creation of specific SPVs for said purposes, and the analysis from a securities perspective, on investing into rental pools.
- Represented a Mexican tech-company, in its acquisition by a U.S.-based conglomerate.
- Advised a leading French company, in the negotiation of a sophisticated sale and lease back transaction, including the negotiation of a syndicate loan for more than \$300mm.
- Represented a U.S.-based investment fund, in the acquisition of a manufacturing company in Mexico, including review and complex processes in connection with the use of land of the real estate part of the acquisition.
- Represented a leading Mexican real estate asset management firm, in the devise of the legal and tax strategy, for the development and operation of a luxury hotel and residences project in Riviera Maya, Mexico.
- Represented a U.S.-based Fortune 500 hotel chain, in the acquisition of a certain hotel and vacation club in Los Cabos, Mexico, including the negotiation of the operational agreements, creation of easements, condominium regulations and ancillary agreements.
- Represented a U.S.-based automotive manufacturer, in the acquisitions and expansions projects in Mexico.
- Led several due diligences for major developments in Mexico.
- Represented U.S.-based company, in the sale of an industrial park located in Jalisco, including extensive due diligence, as well as remediating the property due to environmental issues and addressing matters prior the sale.
- Represented a U.S. based hotel chain, in the registration of their timeshare product in Mexico, including addressing several implications arising from it (corporate, and tax and consumers protection).

## Publications

- [Fighting Reciprocal Tariffs: Contract Terms Primer for Companies](#), *Client Advisory*, April 10, 2025.
- [Using Contractual Terms To Allocate The Risks of Reciprocal Tariffs](#), *Client Advisory*, April 7, 2025.
- [President Trump Signs An Executive Order "Pausing Foreign Corrupt Practices Act Enforcement to Further American Economic and National Security" What This Means for LatAm Companies](#), *Client Advisory*, February 13, 2025.
- [Protecting Your Brand in the U.S. – Strategic Trademark Registration for Latin American Beverage and Consumer Product Companies](#), *Client Advisory*, November 13, 2024.

## Practices

Latin America Cross-Border  
Real Estate  
Corporate

Mergers and Acquisitions  
Tax-Exempt Organizations  
Trusts & Estates

## **Education**

Universidad Panamericana, Guadalajara (BA, 2017)  
Northwestern Pritzker School of Law (LLM, 2023)

## **Awards/Honors**

IFLR 1000  
*Rising Star (Real Estate 2024)*